VIA EMAIL

Janice Kaye  
Chief FOIA Officer  
Office of the U.S. Trade Representative  
Anacostia Naval Annex  
Building 410, Door 123  
250 Murray Lane SW  
Washington, DC 20509  
foia@ustr.eop.gov

Re: Freedom of Information Act Request

Dear FOIA Officer:

Pursuant to the Freedom of Information Act (FOIA), 5 U.S.C. § 552, and the implementing regulations of your agency, American Oversight makes the following request for records.

Senate Majority Leader Mitch McConnell has advocated for various U.S. Trade Representative (USTR) and Small Business Administration (SBA) policies and proposals, including the United States-Mexico-Canada Agreement (USMCA).\(^1\) Specifically, documents previously provided to American Oversight indicate that Sen. McConnell’s office repeatedly contacted senior USTR officials requesting special consideration for Kentucky businesses in ongoing trade negotiations with China as well as in the rollout of the USMCA.\(^2\) American Oversight seeks records with the potential to shed light on whether and to what extent political considerations, including Kentucky-specific economic interests, have played a role in recent agency decisions.

**Requested Records**

American Oversight requests that your agency produce the following records within twenty business days:

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All email communications (including emails, email attachments, complete email chains, calendar invitations, and calendar invitation attachments) between any of the agency officials listed below in Column A and any of the external parties in Column B, including but not limited to at the specified email addresses.

<table>
<thead>
<tr>
<th>Column A: USTR Officials</th>
<th>Column B: External Parties</th>
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<tbody>
<tr>
<td>i. United States Trade Representative, Robert Lighthizer</td>
<td>i. Mike Biagi, Kelley Abell, or any other representatives of The Rotunda Group LLC (@therotundagroup.com)</td>
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<td>ii. Anyone serving in the capacity of Chief of Staff, including Jamieson Greer and Kevin Garvey</td>
<td>ii. Caudill Seed Company, LLC (@caudillseed.com)</td>
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<td>iii. Chief Agricultural Negotiator, Gregg Doud</td>
<td>iii. International Sprout Holdings, Inc. (@sproutnet.com)</td>
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<td>iv. Assistant USTR for Congressional Affairs, Christopher Jackson</td>
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<td>v. Deputy Assistant USTR for Congressional Affairs, Cameron Bishop</td>
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<td>vi. Senior Director for Congressional Affairs, Kerrie Carr</td>
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<td>vii. Deputy Assistant USTR for Intergovernmental Affairs and Public Engagement, Samuel Scales</td>
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<td>viii. Senior Advisor, Aaron Bernasconi</td>
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<td>ix. Senior Director of Operations, Jaclyn Knight</td>
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<tr>
<td>x. Kimberly Ekmark</td>
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<td></td>
</tr>
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</table>

Please provide all responsive records from November 1, 2019 through the date the search is conducted.

Fee Waiver Request

In accordance with 5 U.S.C. § 552(a)(4)(A)(iii) and your agency’s regulations, American Oversight requests a waiver of fees associated with processing this request for records. The subject of this request concerns the operations of the federal government, and the disclosures will likely contribute to a better understanding of relevant government procedures by the general public in a significant way. Moreover, the request is primarily and fundamentally for non-commercial purposes.

American Oversight requests a waiver of fees because disclosure of the requested information is “in the public interest because it is likely to contribute significantly to public understanding of operations or activities of the government.”3 The public has a

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significant interest in the extent to which external political considerations and pressure play a role in federal trade and commercial policy. Records with the potential to shed light on this matter would contribute significantly to public understanding of operations of the federal government, including whether and to what extent political motivations are influencing the proposal and implementation of federal policies, including the USMCA, trade agreements with China, and the Paycheck Protection Program. American Oversight is committed to transparency and makes the responses agencies provide to FOIA requests publicly available, and the public’s understanding of the government’s activities would be enhanced through American Oversight’s analysis and publication of these records.

This request is primarily and fundamentally for non-commercial purposes. As a 501(c)(3) nonprofit, American Oversight does not have a commercial purpose and the release of the information requested is not in American Oversight’s financial interest. American Oversight’s mission is to promote transparency in government, to educate the public about government activities, and to ensure the accountability of government officials. American Oversight uses the information gathered, and its analysis of it, to educate the public through reports, press releases, or other media. American Oversight also makes materials it gathers available on its public website and promotes their availability on social media platforms, such as Facebook and Twitter.

American Oversight has also demonstrated its commitment to the public disclosure of documents and creation of editorial content through numerous substantive analyses posted to its website. Examples reflecting this commitment to the public disclosure of documents and the creation of editorial content include the posting of records related to an ethics waiver received by a senior Department of Justice attorney and an analysis of what those records demonstrated regarding the Department’s process for issuing such waivers; posting records received as part of American Oversight’s “Audit the Wall” project to gather and analyze information related to the administration’s proposed construction of a barrier along the U.S.-Mexico border, and analyses of what those records reveal; posting

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8 See generally Audit the Wall, AMERICAN OVERSIGHT, https://www.americanoversight.org/investigation/audit-the-wall; see, e.g., Border Wall Investigation Report: No Plans, No Funding, No Timeline, No Wall, AMERICAN OVERSIGHT,
records regarding potential self-dealing at the Department of Housing & Urban Development and related analysis;\(^9\) posting records and analysis relating to the federal government’s efforts to sell nuclear technology to Saudi Arabia;\(^10\) and posting records and analysis regarding the Department of Justice’s decision in response to demands from Congress to direct a U.S. Attorney to undertake a wide-ranging review and make recommendations regarding criminal investigations relating to the President’s political opponents and allegations of misconduct by the Department of Justice itself and the Federal Bureau of Investigation.\(^11\)

Accordingly, American Oversight qualifies for a fee waiver.

**Guidance Regarding the Search & Processing of Requested Records**

In connection with its request for records, American Oversight provides the following guidance regarding the scope of the records sought and the search and processing of records:

- Our request includes all prior messages sent or received in that email chain, as well as any attachments to the email.

- Please search all relevant records or systems containing records regarding agency business. Do not exclude records regarding agency business contained in files, email accounts, or devices in the personal custody of your officials, such as personal email accounts or text messages. Records of official business conducted using unofficial systems or stored outside of official files are subject to the Federal Records Act and FOIA.\(^12\) It is not adequate to rely on policies and procedures that require officials to move such information to official systems within a certain period of time; American Oversight has a right to records contained in those files.

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\(^11\) *Sessions’ Letter Shows DOJ Acted on Trump’s Authoritarian Demand to Investigate Clinton*, AMERICAN OVERSIGHT, [https://www.americanoversight.org/sessions-letter](https://www.americanoversight.org/sessions-letter).

even if material has not yet been moved to official systems or if officials have, by intent or through negligence, failed to meet their obligations.  

- Please use all tools available to your agency to conduct a complete and efficient search for potentially responsive records. Agencies are subject to government-wide requirements to manage agency information electronically, and many agencies have adopted the National Archives and Records Administration (NARA) Capstone program, or similar policies. These systems provide options for searching emails and other electronic records in a manner that is reasonably likely to be more complete than just searching individual custodian files. For example, a custodian may have deleted a responsive email from his or her email program, but your agency’s archiving tools may capture that email under Capstone. At the same time, custodian searches are still necessary; agencies may not have direct access to files stored in .PST files, outside of network drives, in paper format, or in personal email accounts.

- In the event some portions of the requested records are properly exempt from disclosure, please disclose any reasonably segregable non-exempt portions of the requested records. If a request is denied in whole, please state specifically why it is not reasonable to segregate portions of the record for release.

- Please take appropriate steps to ensure that records responsive to this request are not deleted by the agency before the completion of processing for this request. If records potentially responsive to this request are likely to be located on systems where they are subject to potential deletion, including on a scheduled basis, please take steps to prevent that deletion, including, as appropriate, by instituting a litigation hold on those records.

**Conclusion**

If you have any questions regarding how to construe this request for records or believe that further discussions regarding search and processing would facilitate a more efficient production of records of interest to American Oversight, please do not hesitate to contact American Oversight to discuss this request. American Oversight welcomes an opportunity to discuss its request with you before you undertake your search or incur search or

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duplication costs. By working together at the outset, American Oversight and your agency can decrease the likelihood of costly and time-consuming litigation in the future.

Where possible, please provide responsive material in an electronic format by email. Alternatively, please provide responsive material in native format or in PDF format on a USB drive. Please send any responsive material being sent by mail to American Oversight, 1030 15th Street NW, Suite B255, Washington, DC 20005. If it will accelerate release of responsive records to American Oversight, please also provide responsive material on a rolling basis.

We share a common mission to promote transparency in government. American Oversight looks forward to working with your agency on this request. If you do not understand any part of this request, please contact Khahilia Shaw at foia@americanoversight.org or 202.539.6507. Also, if American Oversight's request for a fee waiver is not granted in full, please contact us immediately upon making such a determination.

Sincerely,

[Signature]

Austin R. Evers
Executive Director
American Oversight